Dear Dolphin family member:

Welcome to another edition of Echoes! We’ve adjusted our format for easier carrying, printing—and loading onto your iPad! Check our web site for the digital version in the coming days.

2011 has been busy for us here at Dolphin, and we’re excited to introduce you to the newest products, features and upgrades that we’ve been working on. See “What’s New” (starting on page 1) to read about Dolphin Mobile 2, Dolphin Management 5, and our multi-platform Super Questionnaire! We’ve been growing our 3D technology as well: We now have a 3D Surgery module as an optional add-on to 3D. Dolphin 3D is also now available pre-loaded in the Planmeca ProMax 3D Max from Patterson Dental.

Have you been wondering what the Zuelke Financial Expert can do for you? Mr. Zuelke himself explains his motivation for developing his namesake software module brought to you by the Dolphin Legend Series. Don’t miss his engaging article on page 3.

On our cover we feature Drs. Joel and Charles Brodsky of the very high-tech Brodsky Orthodontics in Lakewood, California. The father-son team has been working together since Charles was a child and a DOS system ran the practice. Really!

Our “Tips & Tricks” this issue covers both Imaging and Management with a special presentation from Dolphin trainer Barbara Brinker on “Save & Present.” Check it out on page 4!

If you haven’t already, we invite you to visit our Facebook page at www.facebook.com/dolphininaging and join in the fun! You’ll find lots of photos, videos, and news updates posted on a regular basis. It’s a great way to stay in touch with the Dolphin team! We welcome your comments and suggestions.

Have a wonderful summer!

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Joel Brodsky, DDS, MS
Charles Brodsky, DDS, MSD
Brodsky Orthodontics
Lakewood, CA
Customer Since: 1997
Dolphin Products used:
ImagingPlus; 3D; Treatment Simulation (VTO, Surgical VTO, Growth); McLaughlin Dental VTO; Ceph Tracing; Dolphin Management; Treatment Card; Aquarium

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Joel Brodsky has been ahead of his time since opening his practice in 1976. When son Charles joined him nearly 30 years later, it was if they’d been working together all their lives.

As a kid in 1960s Southern California, Dr. Joel Brodsky wanted to be an astronaut when he grew up. Looking back—and forward—at his career as an orthodontist, he hasn’t a single regret at having to skip astronaut school for his dental degree. “I don’t think I could have found a more enjoyable profession,” he tells us. “The technology has really kept me going. It’s never felt like ‘work’ and has always been fun.”

Few had even considered the possibility of computerizing orthodontic systems back when Dr. Brodsky opened his practice in 1976. “I was using a very cool yet unsophisticated ‘machine’ that was about 3 feet long and 15 inches wide. It had a keyboard and it held treatment cards that were coded on the bottom. You typed in the first three letters of the patient’s last name, and the patient’s card would pop up. That way you didn’t have to file it in any order.” By 1982 he’d purchased his first computer, a Commodore 64. “It cost about $600, and it had an 8-bit microprocessor and 64k memory. It didn’t do a lot.” He stayed up nights programming it—and he kept the faith. “Eventually they came out with a very Continue to p.2

Orthodontic assistant Nancy renders a patient image with Dolphin 3D

What’s New at Dolphin

Dolphin Mobile 2 to debut at the AAO, Chicago!

Dolphin Mobile 2 includes support for Aquarium, multiple servers, and the new Super Questionnaire—also scheduled to debut at the AAO. Whether you are running Dolphin Imaging, Dolphin Management or both, you can enjoy secure access to your full Dolphin database. All sensitive data is encrypted. Dolphin Mobile runs on any iPhone®, iPad™ or iPod touch®. Requirements:

- For Imaging Only customers, v11.0.build 39 or higher and installation of the Premium Security Utilities
- For Management Customers, v4.5 or higher installed on all computers
- Current Support Contract
- Activation fee required

Continue to p.7
Dr. Joel and Charles Brodsky are associated with cleft palate teams at Long Beach Memorial Hospital, Orthopedic Hospital Los Angeles and Southern California Kaiser Permanente. “I was trained by Dr. Dan Subtelny in Rochester, New York, at the Eastman Dental Center. He has been chair of orthodontics for more than 50 years and has dedicated his life to the care of these children,” says Dr. Joel. “Upon returning to California I hooked up with Dr. Libby Wilson at Rancho Los Amigos Hospital in Downey and became the hospital orthodontist. Since then I have treated hundreds of these patients. Treatment is long, difficult and the remuneration is never close to the hours you spend in treatment. I am very happy and proud that my son Charles has taken up the cause and embraced these patients.”

“Technology Tinkerer”

“I always was proud of our x-rays and photos,” Dr. Brodsky tells us. “I received compliments on the quality of my images whenever I lectured. A lot of credit for that goes to Janis Perkins, my office manager/treatment coordinator who has been with me for more than 30 years. She is a perfectionist and very demanding.” Dr. Brodsky had been using a Planmeca unit for pans and ceps, and as soon as they offered a digital add-on, he was on his way. “The biggest improvement in imaging happened when they came out with a consumer digital camera. In 1998 we bought an Olympus 2020 2 MP, which we still use today. We have about eight of them now in the office. I really believe that what made imaging ‘go’ was the sudden availability of these small, inexpensive, high-quality digital cameras.”

Dr. Brodsky was no slacker on the management side either. “I had been using a practice management program called PIMS, and then someone from that company came out with their own product, which was a DOS system, called New Horizons. I was one of a handful of orthodontists who loaned her money to start the company, so I used that system for a number of years.”

“Dr. Charles brings Change”

A graduate of Boston University and protégé of the late Dr. Anthony Gianelly, Dr. Charles was among one of the first graduating classes to be trained in TADs. He brought with him additional cutting-edge treatment trends such as tissue management with lasers, Invisalign® and a Gen X savvy of social media and its business applications. “My dad is real open to change, which is what made it work,” says Dr. Charles. “I’ve seen a lot of people go into practice with their parents, and if the senior isn’t open to changing things to accommodate the younger generation, then things don’t work so well.”

It’s not as though they weren’t familiar with each other’s work style; Charles had been “working” in the practice since he was five years old. “We would give Charles the patient’s chart, and he would escort them to the treatment chair. It was very cute,” says the elder Dr. Brodsky. “When he got older we taught him how to pour out models, and eventually he became a dental assistant. He seemed to always love the office and helping out. Along the way I forgot to tell him there were other professions.” These days, they share the workload pretty evenly, with Dr. Charles doing about 75% of the consultations and both of them treating patients.

Dr. Charles conducts a hands-on, in-office course on TAD treatment a couple of times a year, and he and his father also lecture around the country together. “My father tends to lecture more on 3D imaging, whereas I am more interested in TADs and Invisalign, as we are an Invisalign Elite Provider,” says Dr. Charles. At the 2011 Dolphin Meeting in Atlanta, they presented together on how to stay ahead using social media and marketing. “In this environment, patients have so many options. You really have to show them that you’re ahead of the curve.”

Social Media

Brodsky Orthodontics uses a variety of social media platforms to communicate with patients and stay visible in the community. They maintain a practice Facebook fan page; YouTube channel; Twitter account; and a web site with an active blog. “We use a third-party service to maintain and monitor our blog; they designed the page and keep an eye on the minute-by-minute things that happen on it,” explains Dr. Charles. “But most of the content comes from my father and me. We try to post content that will get people to respond, because the more interesting that goes on, the better. I also follow some of my friends’ practices to see what kind of content they’re putting up, and I take notes and pieces from what they do.”

To his generation, Dr. Charles even met his wife, Vicky, on Facebook. “I had met a girl at a poker event and became friendly with her on Facebook. About a week after that I received a friend request from one of her friends, whom I had seen but never actually spoken to. That was Vicky. So we started talking on Facebook and eventually we met up.” They were married last October. ©
Mr. Paul Zuelke explains the motivation behind creating the Zuelke Financial Expert, and what sets it apart from traditional financial management systems.

When I started consulting to orthodontists in early 1980, computerization was primitive in the world, and all but nonexistent in the orthodontic industry. By 1982 the first truly usable orthodontic practice management system was being sold. By 1985 more than 95% of the profession had become computerized.

My business was, of course, to handle the patient-related financial side of our clients’ practices. I found myself constantly frustrated by the lack of common sense in the design of the patient accounting parts of orthodontic computer programs. I most often had to require that my clients track many of their performance statistics “manually,” simply because their computer systems were incapable of accurately tracking even the basic—yet most important—numbers. Every day, it seemed, a new entrepreneur came out with an entirely new practice management software program for orthodontists. In addition, the existing systems were being rapidly upgraded with sophisticated scheduling, database search capabilities, electronic charting, etc. Eventually DOS/Unix gave way to Windows systems, with even wilder promises of being “state of the art,” offering digital imaging and promising the ability to be “paperless.” In fact, all of these systems were getting better, but until very recently none of the systems being marketed had a patient financial management system one bit better than that first Unix-based orthodontic system introduced back in 1982.

Orthodontic computer systems have come a very long way since 1982, but even today orthodontists still cannot count on their computer to provide an accurate picture of their true new patient flow; number of case starts; rate of case acceptance; etc. Insurance processing and insurance delinquency tracking is primitive, at best. It is embarrassingly easy for an employee to manipulate a patient account to make a delinquent patient appear current, or more importantly, to manipulate the patient accounting to facilitate employee theft. Contracts continue to be put on the books for patients who never started into treatment, while other patients start into treatment and no contract is ever posted—until the problem is discovered, usually by accident and often many months later. The greatest problem with all this is that most doctors believe that their computer programs are providing accurate information, that they are protected from embezzlement, and that their computer system will somehow let them know when there is a statistical problem.

Some years ago I wrote a computer algorithm of sorts—a list of instructions to a computer—that solved most of the patient accounting problems that my consultants and I were seeing in our client offices. Dolphin has put that algorithm to great use in the Zuelke Financial Expert (ZFE) software module. ZFE is a statistical reporting and a patient account tracking system designed to ensure that the doctor and key staff have the ability to identify and understand all of the critical, performance-related statistics generated by the practice. ZFE presents for instance, on a single page, an easy-to-read report that tells you:

- True gross for the month
- Collections
- Adjustments (discounts, courtesies, write-offs) by type
- Receivables and the ratio of those receivables to your production, your patient and, separately, your insurance delinquency
- New patient flow
- True case starts as well as second phase starts, the rate of case acceptance, and the average revenue per case start

And unlike virtually any other system being sold today, you will know that those numbers are accurate!

ZFE has substantial embezzlement control features built in, and contains a reporting system that will instantly and easily identify the type and number of any “suspicious” transactions that occur. The ZFE patient and insurance delinquency tracking system is so sophisticated that it will track not only a regular insurance or patient payment that is past due, but it will also track the “promise” that a patient or insurance company made regarding that delinquent payment. Your Financial or Insurance Coordinators will always know, today, if a delinquent payment that was promised yesterday was not paid, and they will not need to go through pages of accounts receivable reports, or look up patient/insurance ledgers in the computer to get that information.

Do you want to know the percentage of starts that pay in full, your average down payment, the average contract length, your average diagnosed treatment time? Would you like to know if there are dozens of large “balloon” payments due many months into the future? All of this information, and a great deal more, is presented by ZFE in clear, easy-to-read and understand reports.

So, while ZFE is an extra cost addition to your Dolphin software, the cost is insignificant compared to the peace of mind you will have knowing that you have your real numbers and that you have the ability to identify performance and other problems early, and well before they become damaging to the practice.

Mr. Paul Zuelke

Mr. Paul Zuelke is president and founder of Zuelke & Associates, Inc., a management consulting firm specializing exclusively in teaching credit management and accounts receivable control techniques to health care practices. Mr. Zuelke’s extensive, professional background in lending and corporate finance, combined with 31 years of experience with over 1,000 client practices located throughout the United States, Canada, and Australia, position him as the leading authority in using effective credit management to build a quality health care practice.
Special Feature: Dolphin Imaging & Management

Use the Save and Present feature in Dolphin Imaging and Dolphin Management to create a multi-media presentation for patients and parents.

Save and Present allows for full integration of One-Page Questionnaire, Dolphin Letter System, and Microsoft PowerPoint to pull together various visual aids into the form of a PowerPoint presentation for immediate chairside viewing. Microsoft PowerPoint must be installed on the computer, as well as the One-Page Questionnaire (available to Imaging-only customers using Dolphin Premium, and included for all Dolphin Management clients).

Getting started
The first step is choosing the visual aids you’ll want to use to help patients understand the diagnosis and treatment you are proposing; rounding it out with information about your practice and staff helps customize the presentation and make it more personable. You can use still images, video clips, Aquarium movies, and even the patient’s own records. You can also include verbiage in the form of your questionnaire answers. A good idea is to set up a brief PowerPoint presentation on each topic you plan to include in the final presentation. For example, if you want to explain class II molar diagnosis, you might consider the following sequence of slides:

Inserting a movie clip
This first slide shows the title “Molar Class II” and includes the Dolphin Aquarium movie that depicts this condition. When inserting a movie clip onto the PowerPoint slide, be sure to format it to “start automatically” when the slide is shown.

Inserting plain text
The second slide can include information about this particular diagnosis.

Inserting Dolphin Image Control Object
To apply a Dolphin Image Control Object (or a Dolphin Layout Control Object) onto your PowerPoint slide, open your letter template in the Dolphin Letter System and copy-and-paste the Image Control or Layout Control from the letter to the PowerPoint slide. If your letter does NOT include any control objects, you can temporarily insert them onto the letter to allow the copy-and-pasting to the PowerPoint slide—then close the letter template without saving the changes.

This slide utilizes a Dolphin Layout Control Object, which can be formulated to include any layout that you have created in the Dolphin Imaging program.

Inserting Questionnaire answers
You can also include your questionnaire answers, similar to the way you would include them in the patient or doctor letter that is generated from the questionnaire. To insert a questionnaire answer into a PowerPoint slide, open up the Dolphin Letter System letter template that utilizes the appropriate questionnaire answers, then copy-and-paste the field onto the PowerPoint slide.

In this example, you can see where the actual token field from the questionnaire has been inserted into the PowerPoint slide. This field will pull in the answer that you select when completing the questionnaire.

This particular series of slides would then be saved as a PowerPoint presentation titled “Molar Class II” or something relevant.

Assembling your final presentation
Once you have created the various PowerPoint slides and/or presentations you would like to use, you can also assemble various other images and movie clips that can be linked directly to the PowerPoint created in Save and Present. If you link directly to any media content without first saving it to a PowerPoint slide, it will automatically be placed on a slide when the Save and Present slide show is generated. Keep in mind that if you choose this direction, the image will be centered on the slide; there will be no title information; and any movie clip will not start automatically when the slide is shown (you will have to click the mouse to start the movie during the presentation).

Questionnaire Setup
The next step is to link the answers in the questionnaire to the media you want to show for each one. For example, if you want to show the “Molar Class II” Aquarium movie when you pick the “class II molar” answer in your questionnaire, the PowerPoint slide (or movie clip if you are not going to link to a pre-made PowerPoint) needs to be linked to that particular answer.

Open the “Edit/Questionnaire Setup” screen, and bring up your questionnaire in the left column of the screen (A). Each of the selected questions is listed in the questionnaire setup. Highlight a question (B), the available answers will appear in the column at the right, titled “Available Answers” (C).

Select the “Presentation Media” tab at the bottom of the screen (D). By selecting the “Add” button, a browsing window will open, allowing the appropriate media to be selected for linking to this particular answer.
Continue the process for EACH answer in the questionnaire for which you would like to link any presentation media. It takes some time to set this all up, but the rewards are certainly worth the effort.

You may notice another tab called “Presentation Groups” (next to “Presentation Media”). For the save and present feature to function correctly, each question that you have linked to any media MUST be added to the presentation as a “Presentation Group”...more on this to follow. Adding an individual answer to a presentation group is an advanced feature and not necessary for the Save and Present feature to function.

Media not linked to a questionnaire
To add media that is NOT linked to an answer in the questionnaire, click on the “Presentations” tab (A) in the Questionnaire Setup screen and then “Add Media” (B) and browse to where the media is saved. Note that in this case, the presentation being created has the same name as the questionnaire to which it pertains. This is a great way to keep things organized; especially if there will be more than one questionnaire and presentation that will be used.

Each question that has questions linked to media MUST be added to the presentation at this point. Highlight the question in the “Available Questions” column, and use the arrow to the left of the column (D) to add the question to the presentation. It will be automatically converted to a “Group”, which will allow any linked media to be added to the presentation when the presentation is generated. The groups and media can now be dragged and dropped into the order you would like to have them appear in the presentation (i.e. Welcome Slide first, Closing Slide last, questions in between).

Customizing your presentation:
This slide is set up as the opening slide in the Save and Present presentation, and is NOT linked to an answer in the questionnaire. It has been added to the presentation as described above. The patient’s name is placed on the slide, using the Dolphin Letter System tokens (as seen here).

A closing slide, or series of slides, can also be created and used in the final presentation. Pertinent information about the practice, next appointment, or other information can be included in this slide or series of slides.

Once the presentation has been created and saved (“C”), then the Save and Present feature is ready to use. The questionnaire process is based on timepoint, so the Save and Present feature follows the same protocol. Complete the One Page Questionnaire for the patient, and then launch the “Save and Present” from the bottom of the One Page Questionnaire screen.

Next, you will be prompted to choose a presentation. Click on “All” to see a listing of all of the presentations saved in the Dolphin program, and select the appropriate presentation.

Depending on how the presentation was set up, there will be assorted media slides, images or movie clips linked to the current presentation. Each included item has a suffix to identify what the actual item is; for example “pptx” indicates a PowerPoint, “.wmv” indicates a movie clip. If you have created media groups, the suffix will be “()” and the included media are indented and listed below the group heading.

Media items can be de-selected by removing the checkmark from the left-hand column (A). If an entire group is removed, all associated media will also be removed (the indented items). Once you’ve determined the list is correct, click on “Present” and Dolphin will automatically assemble a PowerPoint presentation. There may be a slight delay while this occurs. The PowerPoint will launch on the screen, and you can now proceed with the presentation.

Exporting the presentation
Once you have viewed the presentation, it can be burned to a disk for the client to take with them. In order to assure that ALL of the media is included in the presentation, select “Publish” from the menu button, and then select “Package for CD.” This will allow all media clips to be attached to the presentation and includes a PowerPoint Viewer that will be necessary for computers that don’t have PowerPoint installed.

When exiting the PowerPoint program, you may or may not decide to save the presentation. Keep in mind that the file size will be fairly large, and should be saved with an appropriate title and date for organization purposes. Since the questionnaire information is saved with the patient’s timepoint, the presentation can be re-created simply by re-launching the questionnaire and selecting “Save and Present.”

Highly visual presentations have been proven to improve patient case acceptance, and allows your patients to fully understand their diagnosis and treatment, which usually results in a higher level of compliance and a successful treatment outcome. Good luck with your Save and Present project!

Barbara Brinker
Barbara Brinker, RDA, has been a Dolphin Imaging Trainer since 2003. She brings a deep knowledge of clinical standards and practices garnered from more than 20 years of experience in dental and orthodontic offices in Canada. She has successfully developed and implemented digital imaging standards, diagnostic protocols and case management procedures, in addition to practice-wide techniques that enhance patient care and improve practice excellence.
It’s pretty much unanimous: The perfect antidote to a long, cold winter is a Dolphin Meeting! More than 400 Dolphins met in the wonderful little neighborhood of Buckhead in Atlanta to catch up on their Dolphin software, learn the latest in practice and technology trends, and hang out with old friends while making new ones.

Chester opened the 3-day event with a presentation on what makes Dolphin different from the competition. He also discussed recent changes within the support team and how it has lead to quantifiable improvements in overall customer service. Paul Guggenheim, president of Patterson Dental, followed with a brief overview of the Patterson-Dolphin vision and a discussion of how technology will impact the future of the dental specialty profession.

Dr. Joe Gibson from Morristown, TN, presented “Everything Dolphin, Southern Style.”

Dr. Dan Meyers of Santa Fe, NM, discussed how Dolphin and other technologies fit into evidence-based dentistry and contemporary philosophies of care.

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Practice management consultant Charlene White demonstrated how to use Dolphin Management to run the reports that will help users evaluate their business systems and identify areas of the practice that need improvement.

Drs. Joel and Charles Brodsky from Lakewood, CA, shared their tips on using social media to promote their practice.

Practice management consultant Ken Alexander inspired attendees with his presentation “From Good to Great: Creating Purpose, Practical Systems & Joy at Work.”

Vickie B. Rudd, orthodontic management consultant, dispensed valuable tips on how to profitable manage your practice in her presentation “By The Numbers: How Successful Practices Achieve Their Goals.”

Dr. Thomas Schiff discussed dental applications of volume rendering.

MME’s Steve McEvoy, orthodontic IT consultant, emphasized the importance of backing up your Dolphin database, and gave tips on how to do it right.

Andy Hicks, orthodontic IT consultant, gave advice on implementing various communication platforms into your practice.

Practice management consultant Karen Moawad was joined by Loryn Steinrad, Dolphin Management software quality assurance engineer, in her presentation on how to implement Hummingbird Reports in Dolphin Management.

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What's New at Dolphin

Dolphin Management 5 is released!
Dolphin Management 5 will make its debut this May at the AAO. Exciting new features and upgrades include the new multi-platform Super Questionnaire; Entity Letters, aka “Doctor Letters” that let you easily address letters to patients, doctors, billing parties, and non-patients; Comprehensive Doctor, School and Other Referral Database; More Charlene White’s SOS content; and 13 Additional Hummingbird Reports!

Super Questionnaire
Works across Dolphin Imaging, Dolphin Management, AnywhereDolphin.com and Dolphin Mobile. Features a distinct interface for staff and patient, so questionnaires and forms can be shared with patients via AnywhereDolphin.com; you can then access with Dolphin Mobile on your iPad. Data is securely stored in your Dolphin database, and accessible via Dolphin Letters, Patient Information, Patient Document History, Treatment Card, and other relevant screens within Dolphin.

3D Surgery™
An add-on module to Dolphin 3D, 3D Surgery is a comprehensive treatment planning and case presentation tool that depicts skeletal and facial changes in real time. It’s Simple to learn; easy to use. All you need is 3D CT data and a (optional) facial photo. Dolphin 3D Surgery supports volumetric datasets from cone beam CT and spiral CT devices, and other 3D sources. It also supports intraoral scans or electronic models (in .STL or .OBJ file formats) for accurate virtual model surgery. For more information, visit www.dolphinimaging.com/3dsurgery.

Echoes - Your Dolphin Newsletter - Spring 2011
DigiKnow?

Dolphin names Smiles Change Lives as its “Charity of Choice”

Smiles Change Lives (SCL) is a non-profit organization that provides essential orthodontic treatment for children from low-income families. “Dolphin Imaging and Dolphin Management were the right choice for my practice because I place the utmost priority on efficiency and high quality for my patients. Smiles Change Lives is the best choice for pro-bono work for the exact same reasons. As an SCL provider, I couldn’t be more pleased that Dolphin has named my charity of choice, their charity of choice,” says Dr. Kelly Toombs, SCL founding orthodontist and National Board Member. SCL uses Dolphin Imaging and Dolphin Management software to maintain the smooth operation of their organization. For more information and to learn how to become an SCL provider, visit www.smileschangelives.org.

Planmeca Promax 3D Max from Patterson Dental comes pre-installed with Dolphin 3D!

The new Planmeca Promax 3D Max from Patterson Dental comes pre-installed with Dolphin 3D, offering dental professionals a one-stop diagnostic solution backed by three industry leaders. To learn more, contact your Patterson representative, local branch or call 1-800-873-7683.

2011 Miniplate Anchorage Integrated 3D Virtual Orthognathics Dolphin was a huge success!

More than 125 orthodontists and oral and maxillofacial surgeons came to the Wynn in Las Vegas in February to attend the Dolphin-sponsored course conducted by world-renowned doctors Gwenn Swennen, oral and maxillofacial surgeon, and Hugo De Clerk, orthodontist. The program featured dedicated workshops each for orthodontists and surgeons, plus multidisciplinary breakout sessions for both groups.

January
20-23
Dolphin Meeting
Disneyland Hotel, CA

2011 Calendar

July
4-6
Curso De Orthodoncia
Temuco, Chile
10-12
McLaughlin Course
San Diego, CA, United States
14-17
AEO/Roth Williams Course
Houston, TX, United States
21-24
iOrtho Course; Baltimore
Baltimore, MD, United States
28-31
GORP
St. Louis, MO, United States

August
1-5
Full Face Course
Irvine, CA, United States
11-14
RMSO
Keystone, CO, United States

September
15-18
GLAO/MASO
Pittsburg, PA United States
22-24
CDA North
San Francisco, CA
United States
22-24
CAO
Halifax, NS, Canada
22-25
Roth Williams Course
Houston, TX United States
22-25
PCSO
Vancouver BC, Canada
28-2
SAO
Boca Raton, FL
United States
29-1
AOS 2011
Grand Hyatt Atlanta, GA
United States

October
2-4
WSO
Minocqua; WI
United States

1st Annual Dolphin Meeting
Especially for Australia & New Zealand
October 7-8, 2011

Save the date!

Dolphin Meeting
Disneyland Hotel, CA
March 8-10, 2012

Come join Dolphin at the following Industry Events:

Visit www.dolphinimaging.com for more events

We welcome your comments and suggestions! Please e-mail your thoughts and insights to editor@dolphinimaging.com.